



Azion Corporation

Investor Conference

2024.12.04



Disclaimer

This document is provided by Azion Corporation.

We have made forward-looking statements in the presentation. Our forward-looking statements contain information regarding, among other things, our financial conditions, future expansion plans and business strategies. We have based these forward-looking statements on our current expectations and projections about future events. Although we believe that these expectations and projections are reasonable, such forward-looking statements are inherently subject to risks, uncertainties, and assumptions about us.

We undertake no obligation to publicly update or revise any forward-looking statements whether as a result of new information, future events or otherwise. In light of these risks, uncertainties and assumptions, the forward-looking events might not occur and our actual results could differ materially from those anticipated in these forward-looking statements.

Agenda

I. Company Profile

II. 2024 Q1 Financial Results

III. Q&A



About Azion



- **Business** : Integrated Service and Solutions, Financial Applications, Maintenance Service
- **Customer** : Financial, Government and Public sector, Telecom and other Enterprises.

Product 、 Service and Solution

Product and Service



e-Loan system

Integrated debt management platform

Solutions

ICT System Integration Service
Networking, Security, Disaster recovery, Call center solutions
Storage equipment planning, construction and maintenance

Maintenance Service

AI、 Cloud and Big Data Solutions

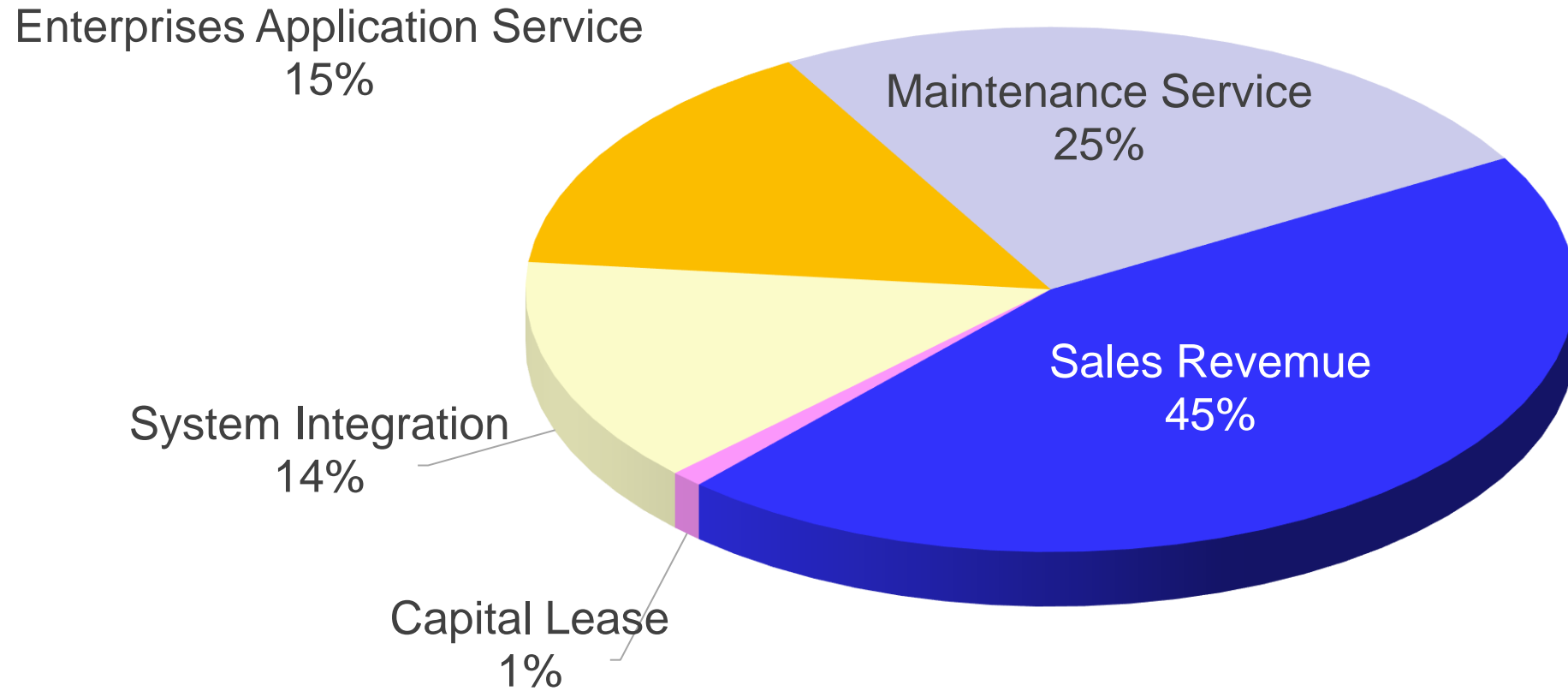
Gufonet : Enterprise Search Engine Vaidio : AI video analytic system
Sol-idea : A Big Data analytics platform that integrates structured data, text data, and video data to develop operational analytical systems
Intelligence integration analytics system,

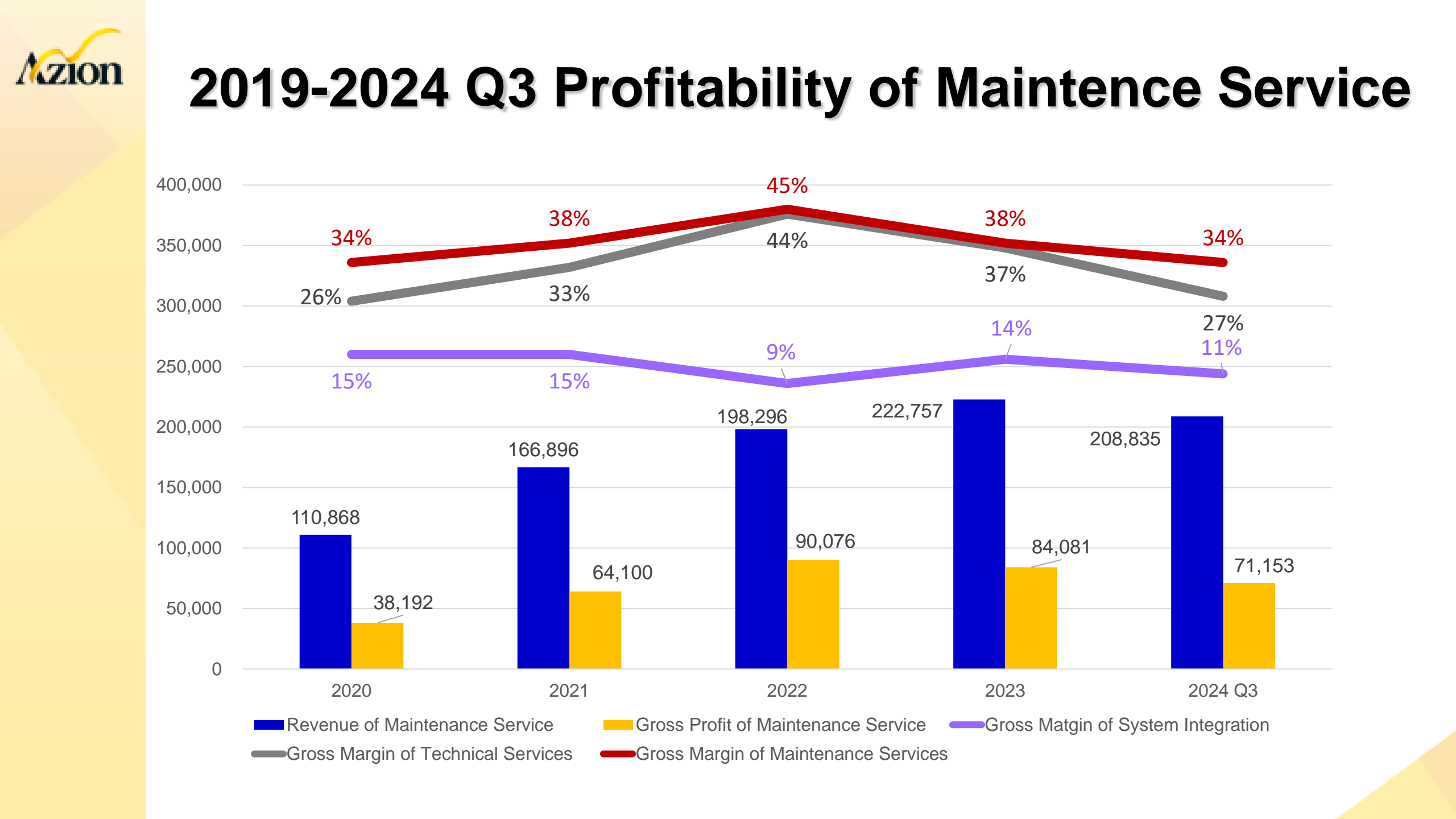


2024 Q3 Financial Results

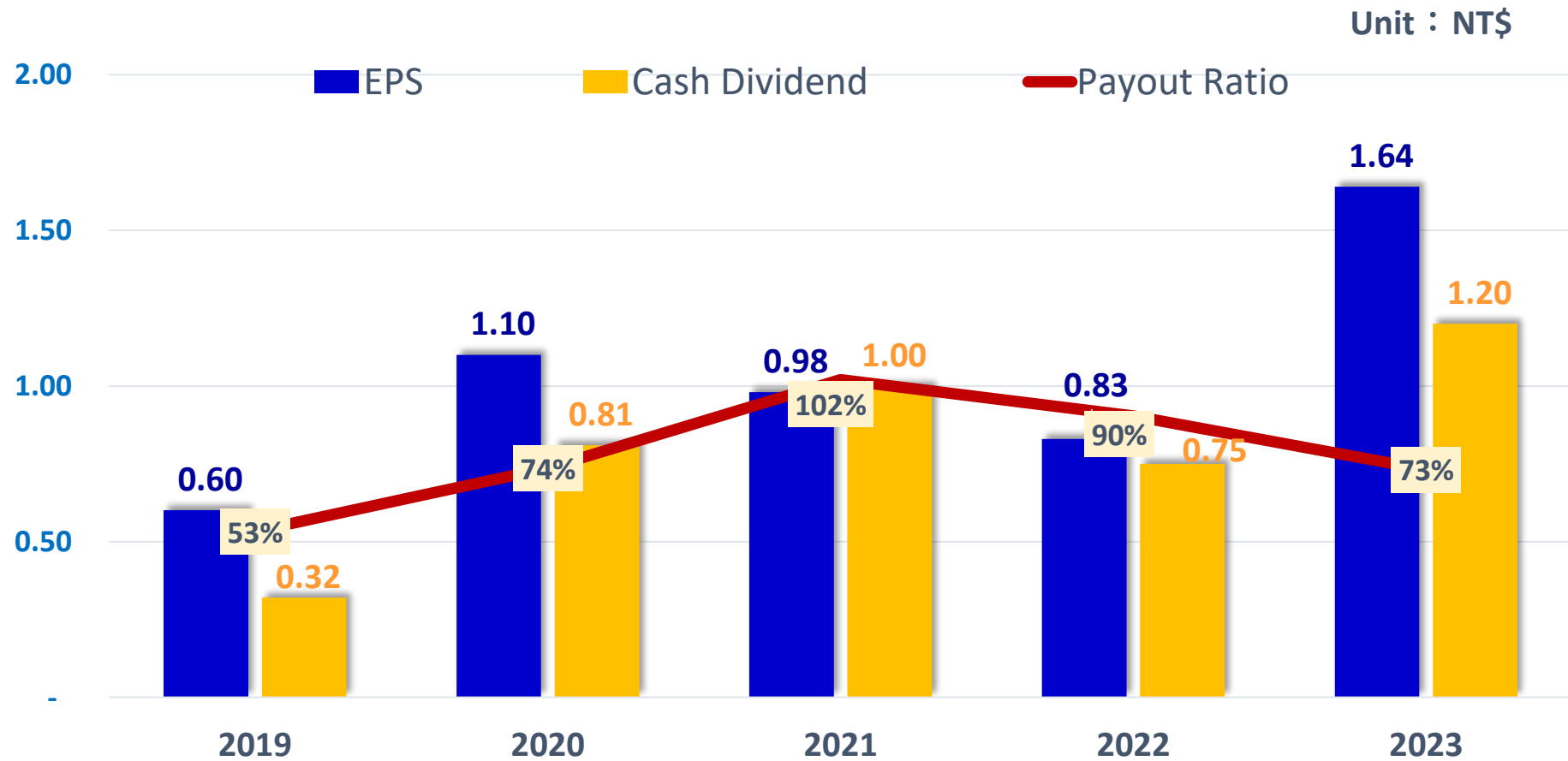


2024 Q3 Revenue Breakdown





2019-2023 EPS & Dividend Payout Ratio



Condensed Consolidated Income Statement

	2024 Q1-Q3		2023 Q1-Q3		YOY
(UNIT : NT\$ K)	Amounts	%	Amounts	%	%
Operating Revenue	531,316	100%	659,547	100%	-19%
Gross Profit	122,653	23%	181,771	28%	-33%
Net Operating Income	37,551	7%	66,470	10%	-44%
Profit before Tax	65,701	12%	75,934	12%	-13%
Net Profit	56,004	11%	58,689	9%	-5%
EPS	1.20		1.27		

Condensed Consolidated Balance Sheet

Accounting Title	2024.09.31		2323.12.31	
	Amount	%	Amount	%
Cash and cash equivalents	306,928	26%	389,558	32%
Notes and Accounts receivable	203,340	17%	136,136	11%
Lease payments receivable	392,042	33%	403,300	33%
Inventories	34,793	3%	69,147	6%
Other assets	237,017	20%	215,490	18%
Total assets	1,174,120	100%	1,213,631	100%
Current and Non-current borrowings	176,322	15%	220,709	18%
Accounts payable	152,423	13%	149,757	12%
Other liabilities	254,216	22%	252,086	21%
Total liabilities	582,961	50%	622,552	51%
Total equity	591,159	50%	591,079	49%



THANK YOU